

# DISH speeds Hopper installations with AMX, Crestron, Pro Control and RTI integration

DISH has completed the integration of its Hopper® DVR with control modules from leading home automation system providers, AMX by HARMAN, Crestron, Pro Control and RTI. This development allows dealers to speed the installation process by leveraging auto-discovery tools that quickly identify the presence of Hopper and Joey receivers within a customer's home network. In addition to improved productivity, dealers can now design and configure a superior customer experience by easily adding IP control to the system.

"The feature-rich Hopper is a powerful platform to introduce into any sophisticated home automation system," said Frank DeFilippis, DISH manager of channel programs. "These integrations not only improve the efficiency of the installation, but also help dealers deliver a fantastic customer experience. Using IP modules, custom installers can deploy reliable integrations with our award-winning entertainment technology, including our upcoming 4K Joey."

AMX, Creston, Pro Control and RTI join Control4, who released an IP module for Hopper to dealers in 2014.

In 2013, DISH first opened its third-party Application Programming Interface (API) to allow partners to tie the Hopper platform into their overall home control systems. Through this integration, customers can manage their video entertainment experience as well as environmental controls throughout the home – including lighting, temperature and security – using a single, easy to operate user interface.

Following are quotes from DISH partners on the certifications:

"It's great to welcome DISH to our InConcert Partner Program," said Adam Gershon, AMX residential product manager. "Our dealers prefer IP-based integration because of the time it saves during installation, and we're pleased to announce that they can begin using this module immediately."

"We remain dedicated to supporting our dealers with certified control modules for the latest home entertainment innovations," said Dominick Accurso, Crestron Integrated Partner Program manager. "DISH is recognized as a leading provider of HD and DVR technology, and the integration of our control module with the Hopper platform will enable our dealers to deploy systems more efficiently, while providing a great customer experience."

"At RTI and Pro Control, our goal is to provide control solutions that are easy to install for our dealers and result in a positive experience for the user," said Brett Stokke, RTI director of communication. "To make this possible, we worked closely with the DISH team to develop this powerful integration, and we are delighted to provide our dealer base with this simple, convenient solution for incorporating the amazing Hopper platform into our home automation systems."

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## About DISH

DISH Network Corp. (NASDAQ: DISH), through its subsidiaries, provides approximately 13.932 million pay-

TV subscribers, as of June 30, 2015, with the highest-quality programming and technology with the most choices at the best value. Subscribers enjoy a high definition line-up with more than 200 national HD channels, the most international channels, and award-winning HD and DVR technology. DISH Network Corporation is a Fortune 250 company. Visit [www.dish.com](http://www.dish.com).

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#### **About AMX by HARMAN**

Founded in 1982 and acquired by HARMAN in 2014, AMX® ([www.amx.com](http://www.amx.com)) is dedicated to integrating AV solutions for an IT World. AMX solves the complexity of managing technology with reliable, consistent and scalable systems comprising control and automation, system-wide switching and AV signal distribution, digital signage and technology management. AMX systems are deployed worldwide in conference rooms, homes, classrooms, network operation/command centers, hotels, entertainment venues and broadcast facilities, among others.

#### **About HARMAN**

HARMAN ([harman.com](http://harman.com)) designs and engineers connected products and solutions for automakers, consumers and enterprises worldwide, including connected car systems; audio and visual products, enterprise automation solutions; and connected services. With leading brands including AKG®, Harman Kardon®, Infinity®, JBL®, Lexicon®, Mark Levinson® and Revel®, HARMAN is admired by audiophiles, musicians and the entertainment venues where they perform around the world. More than 25 million automobiles on the road today are equipped with HARMAN audio and connected car systems. The Company's software services power billions of mobile devices and systems that are connected, integrated and secure across all platforms, from work and home to car and mobile. HARMAN has a workforce of approximately 27,000 people across the Americas, Europe, and Asia and reported sales of \$6.2 billion during the 12 months ended June 30, 2015. The Company's shares are traded on the New York Stock Exchange under the symbol NYSE:HAR.

#### **About Crestron**

For more than 40 years Crestron has been the world's leading manufacturer of advanced control and automation systems, innovating technology and reinventing the way people live and work. Providing integrated solutions to control audio, video, lighting, computer, IP and environmental systems, Crestron streamlines technology, improving the quality of life for people in corporate conference rooms, hotels, classrooms, auditoriums, and in their homes. Crestron's leadership stems from its dedicated people who are committed to providing the best products, programs and services in the industry. In addition to its World Headquarters in Rockleigh, New Jersey, Crestron has sales and support offices throughout the U.S., Canada, Europe, Asia, Latin America and Australia. Discover the world of Crestron by visiting [www.crestron.com](http://www.crestron.com).

#### **About Pro Control**

Pro Control, a division of Remote Technologies Inc. (RTI), combines advanced capabilities with unprecedented value to provide the ultimate control solution for professionally installed entertainment systems. The product line includes handheld remote controls, control processors, and advanced software for programming and integration. The stunningly elegant handheld remotes have color touch-screen displays and are completely customizable. They can act as stand-alone remotes or sync with control processors using IR, ZigBee®, or RF communication. The control processors provide rock-solid reliability along with advanced features such as control and feedback from iPad® and iPhone® devices, A/V receivers, Internet radio, lighting systems, security, and HVAC systems. Efficient, automated PC programming and cost-effective price points make Pro Control products the perfect solution for conference rooms, theaters, media rooms, and multi-room integration. Additional information on Pro Control and its innovative control solutions is available at [www.procontrol.com](http://www.procontrol.com).

#### **About Remote Technologies Incorporated (RTI)**

Remote Technologies Incorporated (RTI) delivers the connected world to users' fingertips via advanced control and automation systems for residential and light commercial applications. Perfected over twenty years, the company's award-winning solutions let users take complete control over their home or business with ease, bringing together entertainment, distributed A/V, lighting, climate, and security into one simple user interface. For electronic system contractors, RTI's systems are backed by the company's world-renowned Integration Designer® programming software, which allows them to deliver a

completely customized control experience and powerful third-party integration.

Guided by a passion for redefining the limits of engineering, the RTI portfolio of powerful, yet affordable, central processors, A/V distribution products, Apple® and Android™ apps, in-wall touchpanels, and beautiful handheld remotes deliver smart and reliable control in elegant form factors. Headquartered in Minneapolis, the company's control solutions are sold across the globe via an authorized dealer network. More information is available at [www.rticorp.com](http://www.rticorp.com).

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